

June 26, 2008

Dear Valued Supplier,

First and foremost, we would like to thank you for your continued support of Yazaki and its affiliates with quality parts and timely deliveries. We are writing to you to request for assistance to help us meet our customer requirements to our customers while reducing the continuous request for IMDS numbers and reports dates. Our request has two folds:

1. Please be sure that all parts that are on a purchase order from Yazaki and it's affiliates has a valid and up to date IMDS number already reported to Yazaki's Company Code 2961. This will eliminate for constant requests for IMDS numbers from you. We have also changed our PPAP requirements for bulk products. Basically, all parts must have a valid PPAP submitted as will be reviewed and approved by our Supplier Quality Department. The change that we have initiated is for all bulk products (wire, tape, tube, etc.) where additional colors and/or length are required. You are required to submit PSW cover sheets for all combinations of colors and lengths in addition to the original PSW submitted for the base spec or family of the product (colors and lengths). Again, we strongly request that an IMDS report be immediately submitted for **ALL** parts being purchased by Yazaki and its affiliates.
2. The second part is a response to changes in our systems. We are in the process of unifying our part numbers across the globe and as an important ingredient of this effort is the use of "True Yazaki Part numbering system". To be clear, the current part numbers such as 5C621, 228288BK, SCHAEX-0.5-BK, 7C3T-14474-DA, SHCMA03TP025, MSDC13B01, E0001582115, 913267268, etc are **NOT** Yazaki part numbers, although our Purchase order may indicates them for the time being. Typical part numbers from Yazaki (for non-bulk and electronic items) has a 8 or 10 digit number. The basic format is 7ABC-DEFG-HI. The last two digits indicate color (for connectors, PDB, etc) or, material plating (for terminal such as Gold, Tin, etc). For Electronics component, the true Yazaki part numbers will look like 7G9H21189M0, and 7GA143019. For Bulk products, typical part numbers for wire will be 180F9003930 or, 1810R9002ZZ for a shielded cable; for tapes 430C91950; for tube 4504205630, and for sleeve 45043809530 etc. We will shortly provide the bulk suppliers a spreadsheet where these codes can be interpreted. This is only to assist you in the identification of the part and not to create a Yazaki part number. In the event that a new part is being set up in the system and you do not have the Yazaki part number scheme shown above, please immediately contact your buyer to obtain one before submission of PSW and IMDS. We request that effective, July 1, 2008, all IMDS submissions use the true Yazaki part numbering system.

Related to the above discussion, we are in the process of changing our MRP system in February of 2009. While migrating to the new system, only Yazaki Part numbers (mentioned above) will be inputted for all components. We will be providing you a cross reference for all existing parts to true Yazaki part numbers and we expect that going forward, all Purchase orders from Yazaki, all IMDS and PSW submission from the supply base and all invoicing and payments follow the new Yazaki part numbering system. We strongly request that you make the required preparation for this change in your respective system.

In the event of any questions and/or comment, please contact your buyer.

Sincerely yours,

Patrick Fredrick
Director of Purchasing
Yazaki North America